

INTERIM REPORT

FOR THE FIRST QUARTER OF 2017

## **KEY FIGURES AT A GLANCE (IFRS)**

| € thousand                                     |               |               |
|--|---------------|---------------|
| FROM THE INCOME STATEMENT                      | 31 March 2017 | 31 March 2016 |
| Income from rents and leases                   | 17,648        | 14,667        |
| Net rental income                              | 15,361        | 13,589        |
| Operating result                               | 7,664         | 7,046         |
| Financial result                               | -3,578        | -3,380        |
| EBITDA   | 14,731        | 14,868        |
| EBDA   | 11,153        | 11,488        |
| EBIT   | 7,995         | 9,511         |
| Funds from operations (FFO)                    | 10,822        | 9,023         |
| Net profit for the period                      | 4,417         | 6,131         |
| FROM THE STATEMENT OF FINANCIAL POSITION       | 31 March 2017 | 31 Dec. 2016  |
| Total assets                                   | 1,050,550     | 1,006,760     |
| Non-current assets                             | 1,025,776     | 922,819       |
| Equity —                                       | 566,593       | 561,311       |
| Equity ratio in %                              | 53.9          | 55.8          |
| REIT equity ratio in %                         | 62.6          | 67.8          |
| Loan-to-value (LTV) in %                       | 35.1          | 30.1          |
| ON HAMBORNER SHARES                            | 31 March 2017 | 31 March 2016 |
| Number of shares outstanding                   | 79,717,645    | 62,002,613    |
| Basic = diluted earnings per share in €        | 0.06          | 0.10          |
| Funds from operations (FFO) per share in €     | 0.14          | 0.15          |
| Stock price per share in € (Xetra)             | 9.55          | 9.51          |
| Market capitalisation                          | 761,304       | 589,645       |
| OTHER DATA                                     | 31 March 2017 | 31 Dec. 2016  |
| Fair value of property portfolio               | 1,223,710     | 1,115,010     |
| Net asset value (NAV)                          | 774,947       | 768,486       |
| Net asset value per share in €                 | 9.72          | 9.64          |
| Number of employees including Management Board | 35            | 34            |
| -  |               |               |

## **CONTENTS**

| 4  | LETTER FROM THE MANAGEMENT BOARD  |
|----|---|
| 5  | INTERIM MANAGEMENT REPORT   |
| 5  | General economic conditions   |
| 5  | Report on result of operations, net asset situation and financial position      |
| 7  | Report on risks and opportunities   |
| 8  | Forecast report   |
| 9  | CONDENSED INTERIM FINANCIAL STATEMENTS OF HAMBORNER REIT AG AS AT 31 MARCH 2017 |
| 9  | Condensed interim income statement  |
| 10 | Condensed interim statement of comprehensive income                             |
| 11 | Condensed interim statement of financial position                               |
| 13 | Condensed interim statement of cash flows                                       |
| 14 | Condensed interim statement of changes in equity                                |
| 15 | Notes on the condensed interim financial statements                             |
| 16 | RESPONSIBILITY STATEMENT  |
| 17 | ADDITIONAL INFORMATION  |

The financial reporting of HAMBORNER REIT AG is in accordance with IFRS (International Financial Reporting Standards) as applicable in the European Union.

This interim report was published on 9 May 2017.

#### LETTER FROM THE MANAGEMENT BOARD

## DEAR SHAREHOLDERS, LADIES AND GENTLEMEN,

After the successful conclusion to the 2016 financial year with value-adding growth and a significant increase in earnings, we are now looking back at the beginning of 2017 in our interim report on the first quarter.

The operating performance was extremely positive again in the first quarter of 2017. This is clearly reflected in our key figures. Income from rents and leases was up 20.3% in the first quarter of 2017 compared to the first quarter of the previous year. FFO, a key control parameter, climbed by 19.9% in the first three months of this financial year.

After increasing the value of our portfolio to more than €1 billion as at the end of 2016, we posted further growth in the portfolio on 2 January 2017 already, when ownership of a modern, high-quality office property – the O³ in Cologne – was transferred to us. The purchase agreement for the O³ was not notarised until the end of November 2016. However, the conditions for the transfer of ownership were met rapidly and earlier than expected, with the effect that the property will now contribute rental income and FFO for the whole of 2017. The purchase price was €48.9 million.

During the first quarter, purchase agreements were signed for another two retail properties in the Marzahn district of Berlin and in Hallstadt near Bamberg. The property in Berlin with Kaufland as its main tenant and the "market Oberfranken" in Hallstadt with Müller, tegut, C&A, Expert and ALDI as its main tenants are in line with our acquisition strategy and represent an ideal addition to the HAMBORNER portfolio. Ownership was transferred at the end of the first quarter of 2017 already. The total investment volume for the two properties comes to approximately €60 million. Following the additions in the first quarter, HAMBORNER had a portfolio of 72 properties with a fair value of around €1.2 billion as at 31 March 2017.

In the second half of 2017, the properties acquired in 2016 in Kiel, Hanau and Passau will be transferred to the HAMBORNER portfolio and thus also contribute to growth in rental income and FFO. We are therefore looking ahead to the rest of the year with great confidence.

Our Annual General Meeting will be held at Stadthalle Mülheim an der Ruhr at 10.00 a.m. on Wednesday, 10 May 2017. The Management Board and the Supervisory Board would be delighted to see you there.

On that note, we would like to thank you for your trust and wish you and ourselves continued success in 2017.

H. A. Glaik

Duisburg, May 2017

Dr Rüdiger Mrotzek

Hans Richard Schmitz

#### INTERIM MANAGEMENT REPORT

#### **General Economic Conditions**

According to the Joint Economic Forecast by the leading economic research institutes for spring 2017, the German economy is experiencing a moderate upturn for the fifth year in a row now. This upturn is driven in particular by less volatile consumer spending, with the result that momentum is generally low in comparison to previous upturns. The institutes are forecasting a 1.5% increase in gross domestic product for 2017 and a 1.8% increase in 2018.

The positive development on the labour market is continuing. At the end of March, the number of people in employment came to 43.6 million and the unemployment rate was 6.0%. The experts are forecasting an unemployment rate of 5.7% for the year as a whole. After a moderate increase of 0.5% in 2016, consumer prices are expected to rise more sharply again by 1.8% in the current year.

#### Report on Result of Operations, Net Asset Situation and Financial Position

As expected, the result of operations, net asset situation and financial position of HAMBORNER REIT AG were good in the first three months of 2017.

#### **Result of Operations**

By the end of March, we had generated income from rents and leases of  $\[ \]$ 17,648 thousand (previous year:  $\[ \]$ 14,667 thousand) from the management of our properties. The increase as against the same period of the previous year was therefore  $\[ \]$ 2,981 thousand or 20.3%.  $\[ \]$ 3,016 thousand (20.6%) of this growth is attributable to property acquisitions in 2016 and the first three months of the current financial year. As a result of property disposals, income declined by a total of  $\[ \]$ 116 thousand (0.8%). Rental income from properties that were in our portfolio in both the first three months of 2016 and the quarter under review (like-for-like) was up  $\[ \]$ 81 thousand (0.6%) on the previous year's level.

The vacancy rate is still at a very low level of 1.3% (previous year: 1.2%) in the first three months of the year under review, including agreed rent guarantees. Not including rent guarantees, the vacancy rate was 1.6% (previous year: 1.6%).

Income from passing on incidental costs to tenants amounted to  $\[ \le \] 2,708$  thousand, up  $\[ \le \] 759$  thousand on the figure for the same period of the previous year ( $\[ \le \] 1,949$  thousand). Expenses for the management of our properties increased by  $\[ \le \] 1,645$  thousand to  $\[ \le \] 4,231$  thousand (previous year:  $\[ \le \] 2,586$  thousand) by the end of March 2017.

Expenses for the maintenance of our land and property portfolio amounted to €764 thousand as at 31 March 2017 compared to €441 thousand in the same period of the previous year. The costs mainly relate to ongoing minor maintenance work.

At  $\leq 15,361$  thousand, the net rental income derived from the above items is  $\leq 1,772$  thousand or 13.0% higher than the value for the same period of the previous year ( $\leq 13,589$  thousand).

Administrative and personnel expenses totalled  $\[ \le \]$ 1,398 thousand, up 15.3% on the previous year's level ( $\[ \le \]$ 1,213 thousand). Administrative expenses increased by  $\[ \le \]$ 32 thousand year-on-year to  $\[ \le \]$ 344 thousand. At the same time, personnel expenses climbed by  $\[ \le \]$ 153 thousand to  $\[ \le \]$ 1,054 thousand. The operating cost ratio, i.e. administrative and personnel expenses to income from rents and leases, declined further to 7.9% (previous year: 8.3%).

Depreciation and amortisation expenses rose by  $\leq 1,379$  thousand to  $\leq 6,736$  thousand in the reporting period after  $\leq 5,357$  thousand in the same period of the previous year as a result of property acquisitions in particular.

Other operating income amounted to  $\[ \in \]$ 783 thousand in the first quarter of the year under review (previous year:  $\[ \in \]$ 379 thousand). This income included a compensation payment of  $\[ \in \]$ 550 thousand from a tenant for the early termination of a rental agreement at the property in Bremen, Linzer Str. In addition, other operating income also includes compensation and reimbursements in connection with property management in the amount of  $\[ \in \]$ 231 thousand (previous year:  $\[ \in \]$ 135 thousand) and reversals of provisions of  $\[ \in \]$ 2 thousand (previous year:  $\[ \in \]$ 162 thousand).

Other operating expenses amounted to  $\le$ 346 thousand in the first quarter of 2017 (previous year:  $\le$ 352 thousand). This item includes membership fees of  $\le$ 127 thousand (previous year:  $\le$ 105 thousand) and costs of public relations work of  $\le$ 88 thousand (previous year:  $\le$ 95 thousand).

The company's operating result amounted to  $\[ \in \]$ 7,664 thousand as at the end of March 2017 after  $\[ \in \]$ 7,046 thousand in the same period of the previous year.

The company generated earnings of €331 thousand (previous year: €2,465 thousand) from the disposal of properties in the first quarter of 2017. The earnings in the reporting period were attributable to the disposal of around 98 thousandm² of our undeveloped land holdings. The higher earnings in the previous year resulted from the disposal of the properties in Dinslaken, Duisburg and Solingen.

The financial result is  $\le$ -3,578 thousand as against  $\le$ -3,380 thousand in the same period of the previous year. At  $\le$ -3,598 thousand (previous year:  $\le$ -3,381 thousand), the amounts for interest expenses included in the financial result increased as against the same quarter of the previous year, particularly on account of the utilisation of further loans in the previous year and at the beginning of the current financial year to finance property acquisitions.

The first quarter of 2017 was closed with a net profit for the period of €4,417 thousand after €6,131 thousand in the same period of the previous year. This decrease is attributable to the €2,134 thousand decline in earnings from the disposal of properties. Accordingly, FFO (funds from operations), i.e. the operating result before depreciation and amortisation expenses and not including proceeds from disposals, increased substantially by 19.9% and amounted to €10,822 thousand in the reporting period (previous year: £9,023 thousand). With 17,715,032 more shares outstanding than in the same period of the previous year, this corresponds to FFO per share of 14 cents (previous year: 15 cents).

#### **Net Asset Situation and Financial Position**

On 2 January 2017, ownership of the  $O^3$  office property in Cologne was transferred to us. The purchase price for the property amounts to  $\leq$ 48.9 million with annual rental income of  $\leq$ 2.8 million.

On 8 February 2017, we concluded the purchase agreement for "market Oberfranken" in Hallstadt near Bamberg for a purchase price plus leasehold improvements yet to be performed totalling  $\leq$ 43.7 million. The annual rental income amounts to  $\leq$ 2.3 million. Ownership was transferred on 23 March 2017.

In addition, the purchase agreement for a retail property in Berlin-Marzahn with Kaufland as the main tenant was concluded on 30 January 2017. The purchase price amounts to  $\le$ 16.2 million with annual rental income of  $\le$ 0.9 million. Ownership was transferred at the end of the first quarter on 31 March 2017.

Ownership of the properties in Hanau, Passau and Kiel, for which purchase agreements were already signed in the previous year, has not yet been transferred. This is expected to take place in the second half of 2017 after the completion of the properties, which are still under construction.

As was already the case on 31 December 2016, the "Non-current assets held for sale" item relates to a retail property in Duisburg, Kaßlerfelder Kreisel, for which a sale agreement was concluded at the end of December 2016. Ownership was transferred to the buyer after the end of the reporting period on 1 April 2017.

The updated fair value of the developed property portfolio taking into account the above changes was  $\le 1,223.7$  million as at the end of the quarter under review (31 December 2016:  $\le 1,115.0$  million).

The company had cash and cash equivalents of €14.6 million on 31 March 2017 (31 December 2016: €75.3 million). The change is particularly due to cash outflows from investments in the property portfolio (€109.1 million) and for interest and principal payments (€8.0 million). These are chiefly offset by cash inflows from operating activities (€14.1 million; previous year: €11.5 million) and from the utilisation of loans (€32.5 million). Furthermore, there are other financing commitments of €114.5 million.

On the equity and liabilities side, equity amounted to €566.6 million as at 31 March 2017 after €561.3 million as at 31 December 2016. The reported equity ratio as at the end of the reporting period was 53.9% after 55.8% as at 31 December 2016. The REIT equity ratio was 62.6% after 67.8% as at 31 December 2016.

Current and non-current financial liabilities increased by a net amount of  $\le 28.1$  million compared to 31 December 2016, particularly as a result of the utilisation of loans in the first quarter of 2017, and amounted to  $\le 442.6$  million as at the end of the quarter after  $\le 414.5$  million as at 31 December 2016. The average borrowing rate for loans in place and those agreed but not yet utilised is 2.8%.

The fair value of derivative financial instruments amounted to  $\in$ -4.6 million as at 31 March 2017, representing an improvement as against 31 December 2016 ( $\in$ -5.5 million).

The net asset value (NAV) of the company was €777.4 million as at the end of the quarter (31 December 2016: €768.5 million). This corresponds to NAV per share of €9.72 as against €9.64 as at 31 December 2016.

#### **Report on Risks and Opportunities**

As a property company with a portfolio spread across the whole of Germany, HAMBORNER REIT AG is subject to a number of risks and opportunities that could affect its result of operations, financial position and net assets situation. There are not currently any new significant changes in the assessment of risks and opportunities for the business development of the company as against 31 December 2016. The comments made in the report on risks and opportunities in the 2016 management report therefore still apply.

No risks to the continuation of the company as a going concern are currently discernible.

#### **Forecast Report**

As an asset manager for commercial properties, HAMBORNER REIT AG held a portfolio of 72 properties as at 31 March 2017. In future, the company's strategy will be geared towards value-adding growth in the fields of large-scale retail, high street commercial properties and office properties.

We are keeping to our general assessments regarding future business prospects as published most recently in the 2016 annual report. For 2017 as a whole, we are thus anticipating a rise in income from rents and leases of 16% to 18%, not including further potential investments, along with a significant increase in the operating result (FFO) to a level of approximately  $\leqslant$ 43 million to  $\leqslant$ 44 million. The first quarter of 2017 constitutes a good basis for achieving this forecast.

#### CONDENSED INTERIM FINANCIAL STATEMENTS OF HAMBORNER REIT AG AS AT 31 MARCH 2017

## CONDENSED INTERIM INCOME STATEMENT

| € thousand   | 1 Jan. – 31 March 2017 | 1 Jan. – 31 March 2016 |
|--|------------------------|------------------------|
| Income from rents and leases   | 17,648                 | 14,667                 |
| Income from passed-on incidental costs to tenants  | 2,708                  | 1,949                  |
| Real estate operating expenses   | -4,231                 | -2,586                 |
| Property and building maintenance  | -764                   | -441                   |
| Net rental income  | 15,361                 | 13,589                 |
| Administrative expenses  | -344                   | -312                   |
| Personnel expenses   | -1,054                 | -901                   |
| Amortisation of intangible assets, depreciation of property, plant and equipment and investment property | -6,736                 | -5,357                 |
| Other operating income   | 783                    | 379                    |
| Other operating expenses   | -346                   | -352                   |
|  | -7,697                 | -6,543                 |
| Operating result   | 7,664                  | 7,046                  |
| Result from the sale of investment property  | 331                    | 2,465                  |
| Earnings before interest and taxes (EBIT)  | 7,995                  | 9,511                  |
| Interest income  | 20                     | 1                      |
| Interest expenses  | -3,598                 | -3,381                 |
| Financial result   | -3,578                 | -3,380                 |
| Earnings before taxes (EBT)  | 4,417                  | 6,131                  |
| Basic = diluted earnings per share in €  | 0.06                   | 0.10                   |

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

| € thousand   | 1 Jan. – 31 March 2017 | 1 Jan. – 31 March 2016 |
|--|------------------------|------------------------|
| Net profit for the period as per the income statement                              | 4,417                  | 6,131                  |
| Items reclassified to profit or loss in future if certain conditions are met:      |                        |                        |
| Unrealised gains/losses (-) on the revaluation of derivative financial instruments | 865                    | 53                     |
| Other comprehensive income for the period  | 865                    | 53                     |
| Total comprehensive income for the period  | 5,282                  | 6,184                  |

Other comprehensive income for the period relates to the effective portion of changes in the fair value of interest rate swaps used to manage the risk of interest rate fluctuations (cash flow hedge).

## **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION – ASSETS**

| €thousand                               | 31 March 2017 | 31 Dec. 2016 |
|---|---------------|--------------|
| NON-CURRENT ASSETS                      |               |              |
| Intangible assets                       | 492           | 488          |
| Property, plant and equipment           | 3,250         | 3,017        |
| Investment property                     | 1,018,962     | 916,249      |
| Advance payments on investment property | 2,000         | 2,000        |
| Financial assets                        | 846           | 834          |
| Other assets                            | 226           | 231          |
|   | 1,025,776     | 922,819      |
| CURRENT ASSETS                          |               |              |
| Trade receivables and other assets      | 2,959         | 1,412        |
| Cash and cash equivalents               | 14,638        | 75,335       |
| Non-current assets held for sale        | 7,177         | 7,194        |
|   | 24,774        | 83,941       |
| Total assets                            | 1,050,550     | 1,006,760    |

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION – EQUITY AND LIABILITIES

| € thousand                               | 31 March 2017 | 31 Dec. 2016 |
|--|---------------|--------------|
| EQUITY                                   |               |              |
| Issued capital                           | 79,718        | 79,718       |
| Capital reserves                         | 391,194       | 391,194      |
| Retained earnings                        | 95,681        | 90,399       |
|  | 566,593       | 561,311      |
| NON-CURRENT LIABILITIES AND PROVISIONS   |               |              |
| Financial liabilities                    | 421,265       | 393,588      |
| Derivative financial instruments         | 3,874         | 4,402        |
| Trade payables and other liabilities     | 2,061         | 2,327        |
| Pension provisions                       | 7,295         | 7,387        |
| Other provisions —                       | 2,813         | 3,030        |
|  | 437,308       | 410,734      |
| CURRENT LIABILITIES AND PROVISIONS       |               |              |
| Financial liabilities                    | 21,314        | 20,876       |
| Derivative financial instruments         | 774           | 1,111        |
| Trade payables and other liabilities     | 22,756        | 11,158       |
| Other provisions —                       | 1,805         | 1,570        |
|  | 46,649        | 34,715       |
| Total equity, liabilities and provisions | 1,050,550     | 1,006,760    |

## **CONDENSED INTERIM STATEMENT OF CASH FLOWS**

| € thousand  | 1 Jan. – 31 March 2017 | 1 Jan. – 31 March 2016 |
|---|------------------------|------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES   |                        |                        |
| Net profit for the period   | 4,417                  | 6,131                  |
| Financial result  | 3,578                  | 3,380                  |
| Depreciation, amortisation and impairment (+)/write-ups (-)   | 6,736                  | 5,357                  |
| Change in provisions  | -106                   | -191                   |
| Gains (-)/losses (+) (net) on the disposal of property, plant and equipment and investment property | -331                   | -2,465                 |
| Change in receivables and other assets not attributable to investing or financing activities        | -1,434                 | -198                   |
| Change in liabilities not attributable to investing or financing activities                         | 1,220                  | -470                   |
|   | 14,080                 | 11,544                 |
| CASH FLOW FROM INVESTING ACTIVITIES   |                        |                        |
| Investments in intangible assets, property, plant and equipment and investment property             | -109,051               | -54,790                |
| Proceeds from disposals of property, plant and equipment and investment property                    | 9,797                  | 7,746                  |
| Proceeds from disposals of financial assets   | 9                      | 1                      |
| Proceeds from the short-term financial management of cash investments                               | 50,000                 | 0                      |
| Interest received   | 10                     | 1                      |
|   | -49,235                | -47,042                |
| CASH FLOW FROM FINANCING ACTIVITIES   |                        |                        |
| Proceeds from borrowings of financial liabilities   | 32,500                 | 42,800                 |
| Repayments of borrowings  | -4,095                 | -2,794                 |
| Payments for cash collateral for financial liabilities  | -4,191                 | 0                      |
| Interest payments   | -3,947                 | -3,313                 |
|   | 20,267                 | 36,693                 |
| Changes in cash funds   | -14,888                | 1,195                  |
| Cash funds on 1 January   | 25,335                 | 27,133                 |
| Cash and cash equivalents (with a remaining term of up to three months)                             | 25,335                 | 27,133                 |
| Fixed-term deposits (with a remaining term of more than three months)                               | 50,000                 | 0                      |
| Cash and cash equivalents on 1 January  | 75,335                 | 27,133                 |
| Cash funds on 31 March  | 10,447                 | 28,328                 |
| Cash and cash equivalents (with a remaining term of up to three months)                             | 10,447                 | 28,328                 |
| Restricted cash and cash equivalents  | 4,191                  | 0                      |
| Cash and cash equivalents on 31 March   | 14,638                 | 28,328                 |

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

| € thousand   | lssued<br>capital | Capital reserves | Retained ea         | rnings                  | Total equity |
|--|-------------------|------------------|---------------------|-------------------------|--------------|
|  |                   |                  | Revaluation surplus | Other retained earnings |              |
| As at 1 January 2016                                 | 62,003            | 247,259          | -12,057             | 108,869                 | 406,074      |
| Net profit for the period<br>1 Jan. – 31 March 2016  |                   |                  |                     | 6,131                   | 6,131        |
| Other comprehensive income 1 Jan. – 31 March 2016    |                   |                  | 53                  |                         | 53           |
| Total comprehensive income 1 Jan. – 31 March 2016    |                   |                  | 53                  | 6,131                   | 6,184        |
| As at 31 March 2016                                  | 62,003            | 247,259          | -12,004             | 115,000                 | 412,258      |
| Distribution of profit for 2015 (€0.42 per share)    |                   |                  |                     | -26,041                 | -26,041      |
| Capital increases                                    | 17,715            | 148,806          |                     |                         | 166,521      |
| Costs of capital increases                           |                   | -4,871           |                     |                         | -4,871       |
| Net profit for the year<br>1 April – 31 Dec. 2016    |                   |                  |                     | 11,290                  | 11,290       |
| Other comprehensive income<br>1 April – 31 Dec. 2016 |                   |                  | 2,154               |                         | 2,154        |
| Total comprehensive income 1 April – 31 Dec. 2016    |                   |                  | 2,154               | 11,290                  | 13,444       |
| As at 31 December 2016                               | 79,718            | 391,194          | -9,850              | 100,249                 | 561,311      |
| Net profit for the period<br>1 Jan. – 31 March 2017  |                   |                  |                     | 4,417                   | 4,417        |
| Other comprehensive income 1 Jan. – 31 March 2017    |                   |                  | 865                 |                         | 865          |
| Total comprehensive income 1 Jan. – 31 March 2017    |                   |                  | 865                 | 4,417                   | 5,282        |
| As at 31 March 2017                                  | 79,718            | 391,194          | -8,985              | 104,666                 | 566,593      |

#### NOTES ON THE CONDENSED INTERIM FINANCIAL STATEMENTS

#### Information on HAMBORNER

HAMBORNER REIT AG is a listed corporation (SCN 601300) headquartered in Duisburg, Germany. This interim report of HAMBORNER REIT AG for the first quarter of 2017 was published on 9 May 2017. The interim financial statements have been prepared in euro ( $\mathfrak{E}$ ), whereby all amounts – unless stated otherwise – are reported in thousands of euro ( $\mathfrak{E}$  thousand). Minor rounding differences may occur in totals and percentages.

#### **Principles of Reporting**

This interim report of HAMBORNER REIT AG as at and for the period ended 31 March 2016 has been prepared in accordance with those International Financial Reporting Standards (IFRS (including IAS 34)) applicable to interim financial reporting as adopted by the European Union, the requirements of the German Accounting Standard No. 16 of DRSC (German Accounting Standards Committee) on interim reporting and in accordance with the requirements of section 37w of the Wertpapierhandelsgesetz (WpHG – German Securities Trading Act). The presentation of information in these interim financial statements has been condensed compared to the separate IFRS financial statements as at 31 December 2016, which were prepared in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRS").

The interim financial statements as at and for the period ended 31 March 2017 are based on the same accounting policies as the separate IFRS financial statements as at 31 December 2016. The accounting standards applicable from 1 January 2017 that have been endorsed by the EU and revised were complied with. However, the application of these accounting standards had no significant impact on the interim financial statements.

This interim report was neither audited by an auditor in accordance with section 317 HGB nor reviewed by an auditor.

In our opinion, the interim report contains all the significant information needed to understand the changes in the result of operations, net asset situation and financial position of HAMBORNER REIT AG since the last annual financial statements. The significant changes and transactions in the reporting period are presented in the interim management report of this document.

Material Transactions in the First Three Months of 2017

In the first three months of the financial year, ownership of the properties in Cologne (2 January 2017), Hallstadt (23 March 2017) and Berlin (31 March 2017) was transferred. The purchase prices not including incidental costs of acquisition together amounted to €105.6 million.

#### **Other Selected Notes**

The "Advance payments on investment property" item relates to the property still under construction in Hanau, ownership of which is expected to be transferred after completion in the third quarter of 2017.

During the process of preparing these interim financial statements, we reviewed the fair values of our investment properties as calculated by an independent expert as at 31 December 2016. The review did not identify any factors affecting their value that would have led to a significantly different valuation. Therefore, the estimated fair values calculated by an expert as at 31 December 2016 continue to be reasonable for these interim financial statements. Property additions in Cologne, Hallstadt and Berlin after 31 December 2016 were also valued by an independent expert and included in the fair value measurement disclosure accordingly.

On 31 March 2017, there were obligations arising from notarised purchase agreements for properties in Hanau, Kiel and Passau to pay a total purchase price of €73.2 million. The purchase prices will fall due on fulfilment of the conditions.

With the exception of derivatives recognised at fair value, all assets and liabilities are measured at amortised cost.

For the assets and liabilities recognised at amortised cost, except for the financial liabilities, the carrying amounts of the financial assets and liabilities in the statement of financial position are a good approximation of their fair value.

The fair values of financial liabilities are equal to the present values of the payments associated with the liabilities, taking into account the current interest rate parameters (Level 2 under IFRS 13) as at the end of each reporting period, and amounted to  $\leq$ 465,938 thousand as at 31 March this year (31 December 2016:  $\leq$ 441,464 thousand).

The derivative financial instruments reported in the statement of financial position are measured at fair value. These are exclusively interest hedges. The fair values result from discounting the expected future cash flows over the residual term of the contracts on the basis of observable market interest rates or yield curves (Level 2 under IFRS 13).

The purchase price for the property in Duisburg, Kaßlerfelder Kreisel, reported under "Non-current assets held for sale" was received on 31 March 2017. Because ownership was not transferred until 1 April 2017 in line with the provisions of the purchase agreement, the purchase price payment of €9,450 thousand was reported as an advance payment received under current "trade payables and other liabilities". A partial amount of €4,191 thousand was transferred to a credit account pledged to the bank in order to replace the real estate lien as collateral for the loan borrowed to the finance the property on acquisition. This credit account is reported in the "cash and cash equivalents" item. Because the company does not have access to the pledged account, the corresponding amount does not form part of cash funds in accordance with IAS 7. For this reason, the "cash and cash equivalents" item of the statement of financial position and the cash funds as at 31 March 2017 differ by an amount of €4,191 thousand.

#### **Significant Related Party Transactions**

There were no reportable transactions with related parties in the first quarter of 2017.

#### **Events after the End of the Reporting Period**

The risks and rewards of ownership of the property in Duisburg, Kaßlerfelder Kreisel, reported under "Non-current assets held for sale" as at 31 December 2016 were transferred to the buyer on 1 April 2017.

### **RESPONSIBILITY STATEMENT**

To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the interim financial statements give a true and fair view of the net asset situation, financial position and result of operations of the company, and the interim management report of the company includes a fair review of the development and performance of the business and the position of the company, together with a description of the principal opportunities and risks associated with the expected development of the company for the remaining months of the financial year.

Duisburg, 9 May 2017

The Management Board

Dr Rüdiger Mrotzek

Hans Richard Schmitz

#### ADDITIONAL INFORMATION

#### General Development on the Capital Market

The German stock markets started 2017 with robust growth. Initially quoting at 11,598 points at the beginning of the year, the DAX index broke past the 12,000-point mark after a series of gains lasting several weeks and climbed to 12,313 points by the end of the quarter.

The stock markets were lent momentum in particular by the positive economic and company data and by the falling euro exchange rate. In addition, abating political uncertainty following the elections in the Netherlands also led to an upturn on the stock markets.

#### **HAMBORNER REIT AG shares**



The price performance of HAMBORNER shares was also positive in the first quarter of 2017. As at 31 March 2017, the share price of  $\[ \in \]$ 9.55 was up around 5.6% on its level at the end of 2016. Market capitalisation thus amounted to around  $\[ \in \]$ 761 million at the end of the quarter.

In the first three months, stock market turnover was well above the previous year's level at an average of around 197,000 shares traded per trading day (average for previous year: around 140,000 shares per trading day).

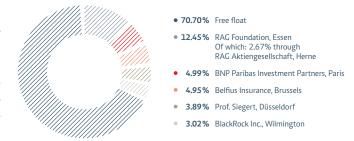
| Name/code             | HAMBORNER REIT AG /<br>HAB |
|-----------------------|----------------------------|
| SCN/ISIN              | 601300/<br>DE0006013006    |
| Number of shares      | 79,717,645                 |
| Share capital         | €79,717,645                |
| Index                 | SDAX/EPRA Index            |
| Designated sponsor    | HSBC                       |
| Free float            | 70.70%                     |
| Market capitalisation | €761.3 million             |
|                       |                            |

In the interests of open and transparent corporate communication, we have already attended several capital market conferences over the past weeks and have held roadshows in Europe and also for the first time in the United Arab Emirates. We will continue to be very active in our IR work in the months ahead and will be open to dialogue with our investors

#### **Annual General Meeting 2017**

Our Annual General Meeting will be held at Stadthalle Mülheim an der Ruhr at 10.00 a.m. on 10 May 2017. The Management Board and the Supervisory Board will propose an increase in the dividend to 43 cents per share for the 2016 financial year to the Annual General Meeting. Based on the share price at the end of 2016, this corresponds to a dividend yield of 4.8%.

#### Shareholder structure as at 31 March 2017



### FINANCIAL CALENDAR 2017/2018

| 9 May 2017      | Quarterly financial report 31 March 2017        |
|-----------------|---|
| 10 May 2017     | Annual General Meeting 2017                     |
| 15 May 2017     | Payment of dividend for the 2016 financial year |
| 8 August 2017   | Half-year financial report 30 June 2017         |
| 9 November 2017 | Quarterly financial report 30 September 2017    |
| 21 March 2018   | Annual report 2017                              |
| 25 April 2018   | Quarterly financial report 31 March 2018        |
| 26 April 2018   | Annual General Meeting 2018                     |
|                 |   |

#### **Forward-Looking Statements**

This report contains forward-looking statements, e.g. on general economic developments in Germany, the future situation of the property industry and the company's own probable overall performance. These statements are based on current assumptions and estimates by the Management Board, which were made diligently on the basis of all information available at the respective time. If the assumptions on which statements and forecasts are based are not accurate, the actual results may differ from those currently anticipated.

### **PUBLISHING INFORMATION**

#### Published by:

The Management Board of HAMBORNER REIT AG, Duisburg

#### As at:

May 2017

### HAMBORNER REIT AG

Goethestraße 45 47166 Duisburg

Tel.: +49 203 54405-0 Fax: +49 203 54405-49 info@hamborner.de www.hamborner.de